



**Winn-Marion, Inc.**

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Other Offices:  
Farmington, New Mexico (505) 326-4069  
Billings, Montana (406) 259-9234  
Gillette, Wyoming (307) 686-9196  
SLC, Utah (801) 975-9100  
Tucson, Arizona (520) 884-9344

## **FIELD SERVICE RATES**

### **WOODWARD GOVERNOR & ABB CONTROLS STANDARD ELECTRICAL PRODUCTS**

Weekdays:

Any 8 hour period 7:00 a.m. - 6:00 p.m.  
\$132.00/hr

All hours over 8 hours per day.  
\$198.00/hr

All Weekends, Holidays:

\$264.00/hr

There is a minimum charge of 4 hours.

Service on all Woodward products represented by Winn-Marion Barber, Inc.  
Service report for all labor and parts is customarily prepared at the job site.  
Travel expenses at actual costs + 10% are computed later and added in at the time of invoicing.

25% Expediting Fee if customer requirements mandate deployment of personnel from a previously scheduled job.

Parts are charged at manufacturers published prices.

Travel time is charged at the appropriate hourly rate.

Expenses:

Per Diem: \$66.00 (GSA Rate, see [WWW.GSA.GOV](http://WWW.GSA.GOV) )

Mileage per mile: \$ .75

Mileage and expenses are computed from the Service Technician's last location.

Hotel and per Diem are charged when an overnight stay is necessary.

Travel and expenses are invoiced at actual cost plus 10%, and include hotel, rental car, air fare, airport parking and other expenses directly associated with the job.

Discounts:

A maintenance agreement usually provides for a discounted service rate, determined by the amount of service and scheduling specified in the contract.